

**We help you do business  
on the Cloud.**

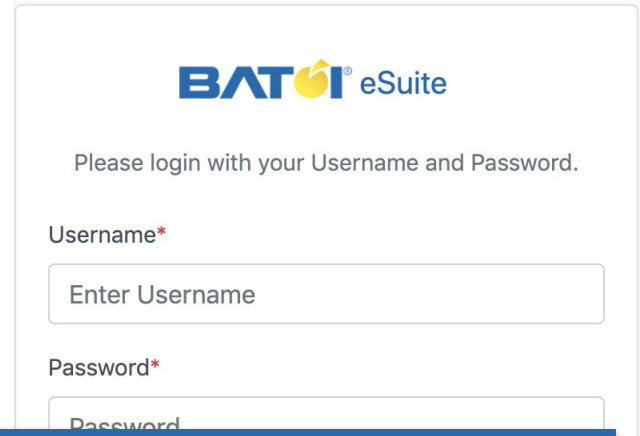
<https://www.batoi.com>

# The Batoi eSuite

## Automate Data and Workflow Management in an Enterprise

### Business Solutions with the Batoi eSuite:

- Customer Relationship Management (CRM)
- Project Management (PM)
- Supply Chain Management (SCM)
- Document Management (DM)
- Asset Management (AM)
- Human Resource Management (HRM)

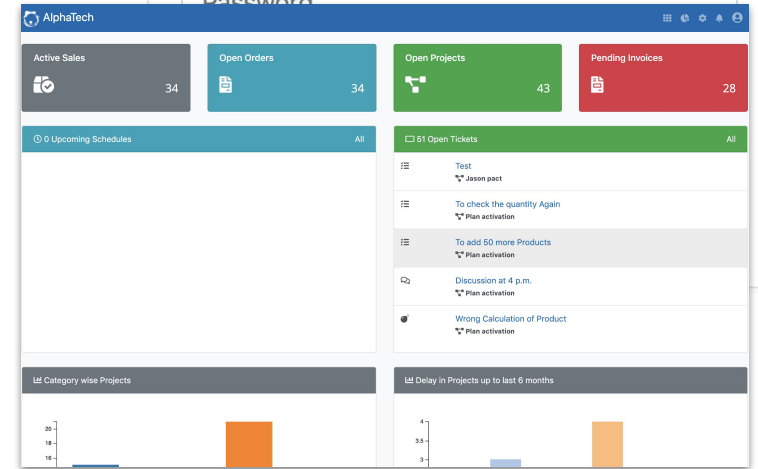


**BATOI® eSuite**

Please login with your Username and Password.

Username\*

Password\*



# Why Batoi eSuite?



## Lean Software and Low Learning Curve

Unlike other enterprise solutions, eSuite is very lean and does not need much training to use the software.

Written ground up from Batoi's open source framework and built over the agile Batoi Cloud Platform (BCP).



## Small to Big - Scalable and Configurable

Currently, Batoi eSuite is used inside both very small and large organizations alike.

The scalability and configurability of the platform has facilitated its usage in organizations of different sizes and across industry verticals.



## Support Included

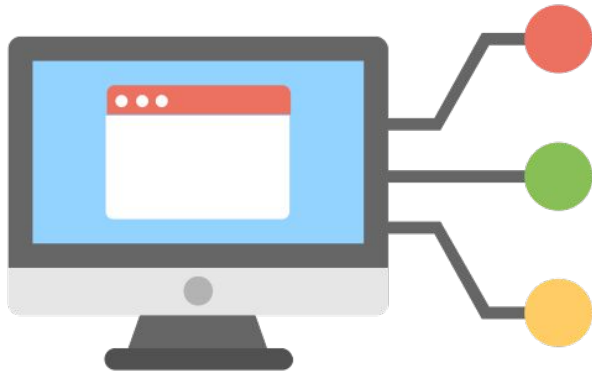
Telephone and online ticket support from Batoi included for all subscriptions unlike other enterprise solution vendors.



## ReSTful API

Build your custom software, extend your legacy software and integrate eSuite with your existing applications.

# Major Features of the eSuite

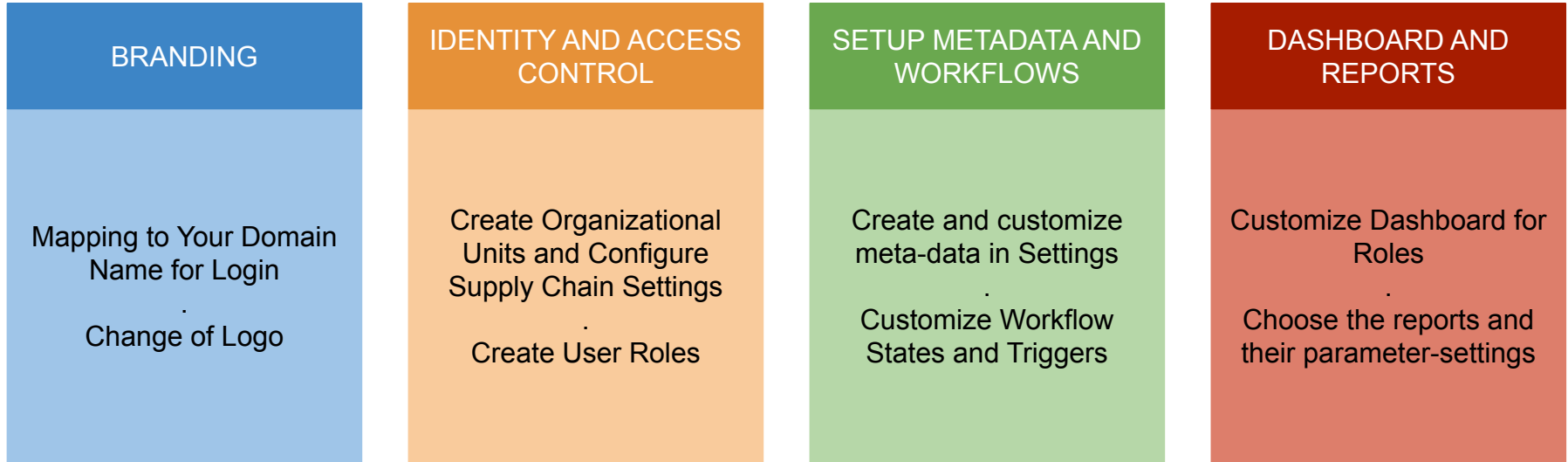


- **Branding and Customization:** Map your domain name or subdomain to the eSuite Login. Put your logo on Login Page and on headers inside.
- **Data, Workflow and Access Control Customization:** Change the meta-data, workflow states/triggers and assign user roles.
- **Multiple Upload, Import and Export:** Use multi-upload tools to import data into the system. Download your data in CSV format.
- **Subscribe and Pay-as-You-Go:** Subscribe requisite Apps and resources (storage, emails, SMS and users) as you need.
- **Extend and Integrate with Other Software:** Use Batoi API to integrate your legacy software and create new software.
- **Security Is Priority:** Batoi services and processes have been certified with ISO 27001, and all access to our software is over SSL. We have stringent control of data and take the utmost care in our data management activities.

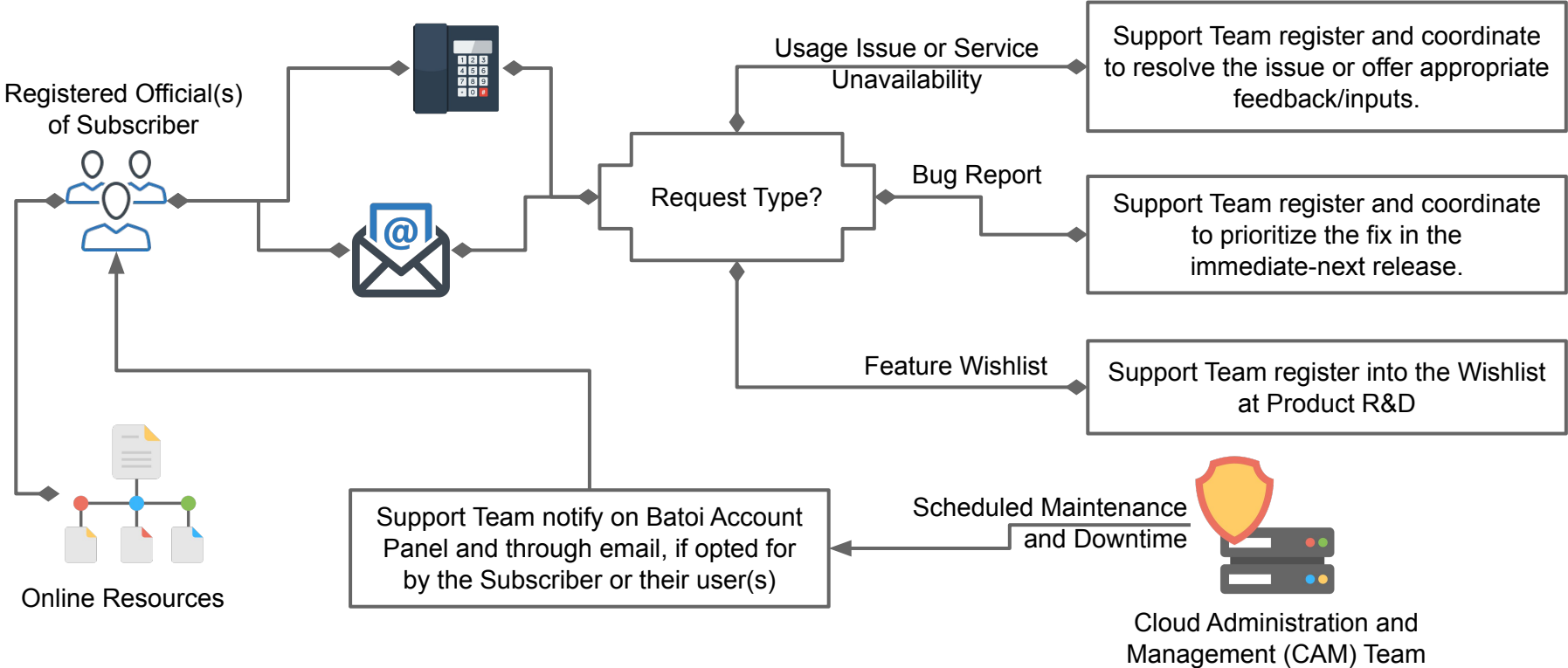
# How Do We Compare with Others?

| Features                            | Batoi       | Microsoft           | Salesforce          | Zoho                |
|-------------------------------------|-------------|---------------------|---------------------|---------------------|
| Transparency in Data Management     | √           | ×                   | ×                   | ×                   |
| Ease of Administration of Software  | √           | ×                   | ×                   | ×                   |
| Customization Level                 | Highest     | Normal              | Normal              | Basic               |
| API Quality and Ease of Integration | Highest     | Complicated         | Complicated         | Basic               |
| Cost Parameters and Pricing         | Simple, Low | Numerous, Expensive | Numerous, Expensive | Numerous, Expensive |
| Customer Support                    | Bundled     | Additional Price    | Additional Price    | Additional Price    |
| Performance and Reliability         | Major Focus | Questioned          | √                   | ×                   |
| Data Interoperability               | Full        | Normal              | Normal              | Basic               |

# Steps to Implement the eSuite for Your Organization



# Get Support on 365 Days through the Year



## The Batoi eSuite - Only Available in SaaS Model

- Only license to use the software during the period of subscription on the multi-tenant hosted environment of Batoi Cloud.
- The Subscriber (sometimes called as Customer or Tenant) will have NO right to software or its IP or source code. The Subscriber has NO right on the software usages outside the Batoi Cloud environment.
- Data uploaded to the account by a Tenant or their user(s) will be owned by the respective Customer.
- The Tenant can always download any set of data uploaded by him/her or their user(s) in the form of .csv files. Such files may be used with a spreadsheet application or any other software supporting such format (which is a popular choice of data format).
- Policy guidelines governing software and data usage, non-disclosure, privacy and terms of service are available at [www.batoi.com/company/legal](http://www.batoi.com/company/legal)
- The product is upgraded regularly. The new, enhanced and modified features and bug-fixes are available to users without any additional cost.
- A Tenant may request a customization to their environment which is possible through the Settings Management Tools and Batoi Support Team will implement it. If any customization request cannot be achieved with these tools, those will not be implemented and can only be passed as a wishlist.



# Contact

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[business@batoi.com](mailto:business@batoi.com) - Billing and Renewals

[support@batoi.com](mailto:support@batoi.com) - Technical Support

## Social Contacts:

- [batoi.com](http://batoi.com)
- [facebook.com/batoisystems](https://facebook.com/batoisystems)
- Slack /batoisystems
- Twitter: [twitter.com/batoisystems](https://twitter.com/batoisystems)

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