

# Batoi Training Programs

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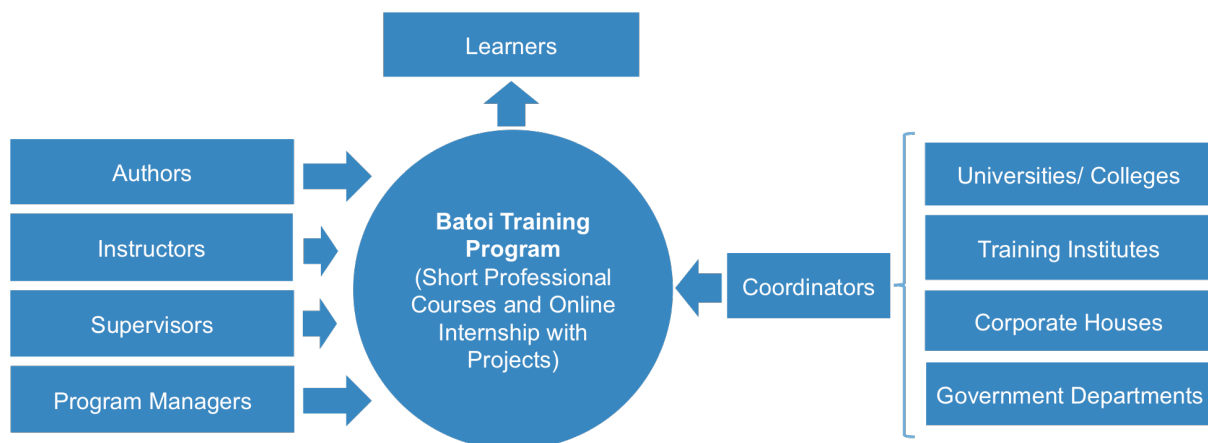
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## Overview

Batoi Systems Private Limited offers training and certification programs based on its products and services across the spectrum of cutting-edge technologies indispensable for strategy, implementation and management of IT in organizations. These include Internet and Social Media, Mobile Computing, Business Analytics, Big Data, Cloud Computing, and Internet of Things (IoT).

## Ecosystem of Training and Certifications

The training programs are intended to develop skilled professionals in the respective areas. The course materials, and exposure to cutting-edge technologies, management methods and tools equip Learners for direct professional engagement in industry. The inclusion of Batoi products and channel for certification is targeted towards direct employment at Batoi or organizations using Batoi’s products and services.

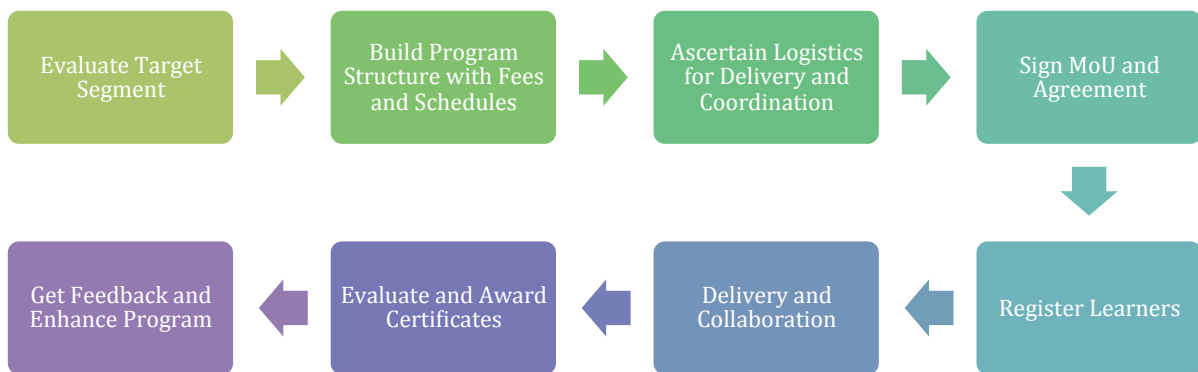


The above diagram illustrates the training ecosystem equipped to deliver specialized courses and hands-on project experience to Learners directly and through participating institutions. The program is interactive with significant collaboration among Learners and their Instructors apart from continual evaluation and feedback mechanism.

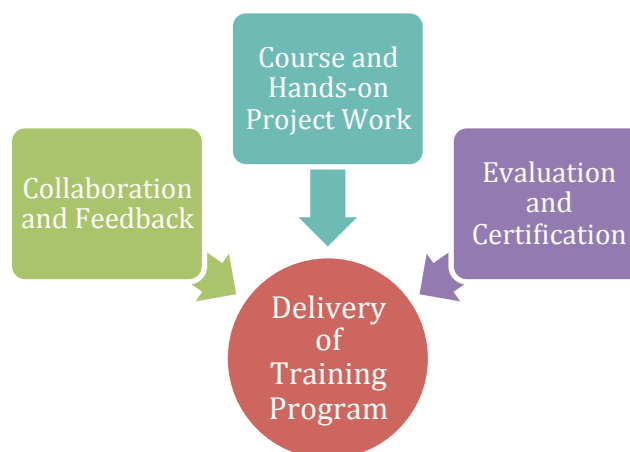
- **Authors:** They create study materials, quizzes, short questions and assignments, and devise technology and management projects.
- **Instructors:** They deliver courses and interact with Learners during the training program.
- **Supervisors:** They supervise, guide and advise Learners in their project activities.
- **Program Managers:** They create program structure, schedules and fees, and manage training programs in collaboration with the Coordinator.
- **Coordinators:** They can be employees of Batoi or from the participating institutions. They are responsible for organizing logistics for training programs and their smooth function in collaboration with Consultants.
- **Learners:** They are students or mid-career technology and management professionals.

## The Process and Delivery

The following is a suggested process while working with participating institutions in the training program.



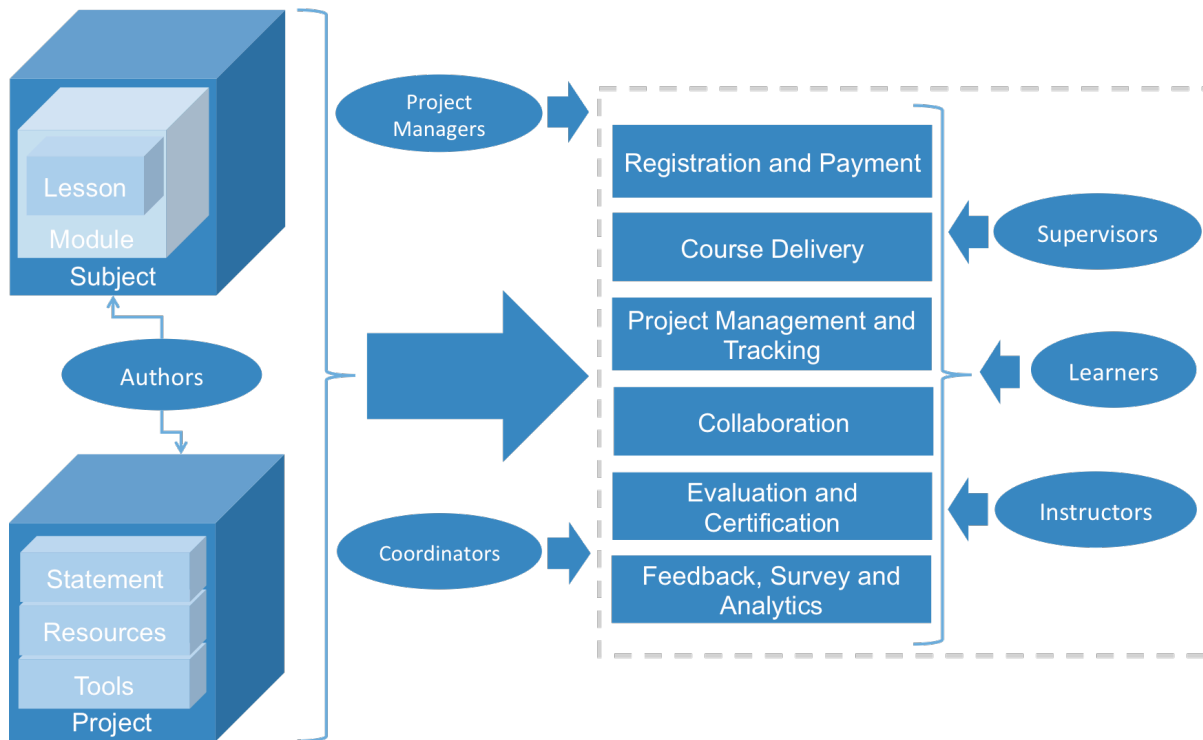
The following diagram highlights the deliveries during the training program.



## E-learning Platform

Batoi e-learning platform provides highly configurable system for course and project materials. A subject is stacked as modules and lessons within each module where Authors may store content and evaluation questions. Program Manager is responsible for designing program structure by drawing

content and questions from one or multiple courses or projects, and running the program along with a Coordinator from participating institution or within.



Learners can register and make payment online. After successful registration, they can access the study materials and/or project information online through their secure login. The platform enables them to access course materials (texts, diagrams, charts and audio-visuals), discuss topics and interact among themselves and their Instructors online. The evaluation through quizzes, short questions and assignments is continual; and each successful Learner is awarded with certificate marked as ‘Certificate of Completion’. If Learner secures 90% or more in the evaluation process, a ‘Certificate of Excellence’ may be awarded. The certificate may be customized as agreeable with respective participating institution, and is made available online for search and download/view even after the program is over. The relevant course materials may be available for Learners for a period beyond the completion of the program as scheduled by the Program Manager.

With regard to projects, Learners may choose one from the broad range of topics as elaborated in the next section and get allocated a Supervisor. This results in availability of a project statement, resource page and access to tools for the Learner. Supervisor may assign tasks and their schedules that Learners need to complete in time. There will be one or more project reviews as considered appropriate by the Program Manager. The project will end with the award of certificates marked with ‘Certificate of Completion’. If the project is appreciated for its commercial viability or earns a publication in a reputed journal, the certificate is marked as ‘Certificate of Excellence’.

Each program is equipped with feedback or survey system to know the experience of Learners during the program. Feedback/survey may also be customized based on need and situation. Consultant and Coordinator have access to tools and analytics to understand the functioning of their program and to run it successfully.

## Broad Course Offerings and Projects

Batoi provides courses and live projects in broad technology and management spectra. The courses may be customized and offered through various learning or training programs based on needs and schedules.

The following diagram illustrates the areas covered and respective target audiences:



The preferable schedules for course delivery may vary between 2 hours to 10 hours. Online Internship and project work may span from 2 months to 12 months.

## **Contact**

Contact us for any query on our training programs or if you plan to organize one:

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