Technology Partnership Program

Unlock Growth: APIs, Dev Kits, and Co-Selling for Startups to Established Enterprises in Digital Tech

batoi.com/partners/technology

Introduction to Technology Partnership

What is the Batoi Technology Partnership Program?

A program designed for companies with complementary technology offerings.

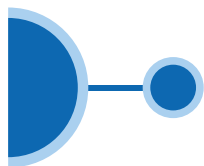Focused on seamless integration, co-selling, and expanding market reach.

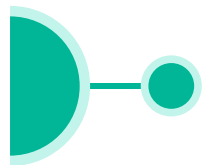Provides access to Batoi's cloud services, APIs, developer kits, and technical resources.
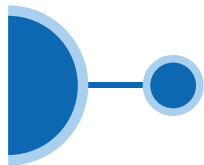
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Why Partner in Technology with Batoi?

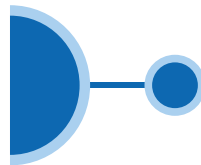**Unleash Your Potential**: Expanding Technological Capabilities for Enhanced Productivity and Innovation

Access to Batoi's APIs, developer kits, and developer support.

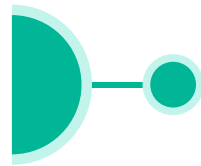Dedicated technical enablement and account management support.

Co-marketing and co-selling opportunities to enhance visibility.

Partner performance tracking and support for growth.

Competitive revenue-sharing models with milestone-based bonuses.

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Partnership Tiers

Tailored Partnership Tiers for Every Stage of Your Business Journey

Silver

- Basic integration and directory listing.
- Suitable for startups and small businesses.

Gold

- Access to co-selling opportunities, enhanced support, and joint marketing.
- Designed for mid-sized companies looking for growth.

Platinum

- Strategic collaboration with premium directory placement and marketing support.
- Best suited for established enterprises seeking extensive visibility and growth.

Key Benefits of the Program

What You'll Gain as a Technology Partner: A Comprehensive Set of Benefits and Opportunities

Revenue Sharing
Up to 15% revenue-sharing, with co-sell bonuses.

Integration Tools
Full access to APIs and developer kits for seamless integration.

Co-Marketing Activities
Joint campaigns, events, and webinars.

Enhanced Exposure
Premium placement in Batoi's partner directory and marketing channels.

Ongoing Support
Dedicated account managers and technical resources for a smooth partnership experience.

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Success Stories

Proven Technology Partnerships: Transforming Industries and Empowering Businesses

MassMutual & BCube Analytics

Implemented streamlined document review using Batoi RAD. The outcome is reduced manual effort, improved accuracy, and faster turnaround times. Read More.

IPEGlobal

Developed GIS-based analytics dashboards integrating multiple ERP systems. The outcome saved 40% of development effort and improved decision-making. Read More.

How to Join the Program

A Step-by-Step Guide to Becoming a Technology Partner

1

Apply online through the Batoi Partner Portal.

2

Review and initial meeting with Batoi's partnership team.

3

Finalize the partnership agreement and start the onboarding process.

4

Access Batoi's platforms, tools, and integration resources.

Ready to Partner with Batoi?

Let's Drive Technological Innovation Together. Maximize your technological capabilities through strategic collaboration.

Contact our partnership team at:

partnership@batoi.com

or apply today at:

batoi.com/partners/apply-partners

Gain visibility, technical support, and market reach with Batoi.

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