

# Partnership Program

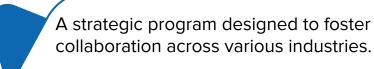
Grow Your Business with Batoi: Tailored Partnerships, Revenue Sharing, Co-Marketing, and Support Services

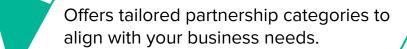
batoi.com/partners

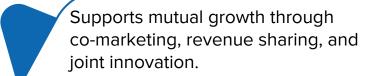


## Introduction to Partnership Program

## What is the Batoi Partnership Program?











## Why Partner with Batoi?

Benefit from Tailored Partnership Tiers, Competitive Revenue Sharing, Co-Marketing Activities, and Dedicated Support to Enhance Your Business Capabilities.

- Competitive revenue-sharing and milestone-based rewards.
- 2) Co-marketing opportunities for increased market visibility.

**3** Full access to Batoi's tools and platforms.

- Dedicated account management and technical support.
- Performance tracking and strategic support for business growth.



## Partnership Categories

Tailored Partnership Programs: Collaborating for Mutual Success and Growth



## **Technology Partnership Program**

- For companies offering complementary products/services.
- → Focus on technological integration and market expansion.



### **Innovation Partnership Program**

- → Designed for educational institutions and incubators.
- Access to Batoi's tools for skill development and innovation.



### **Digital Partnership Program**

- → Tailored for publishers and authors to sell digital content.
- Leverage Batoi Hub for marketplace opportunities.



## Partner Benefits

Unleashing the Power of Partnership: Key Benefits of Collaborating with Batoi



#### **Revenue Sharing**

Up to 80% revenue-sharing models.



#### **Technical Enablement**

Full access to APIs, developer kits, and developer resources.



## **Co-Marketing Activities**

Joint campaigns, webinars, and events.



### Visibility

Featured directory listings and priority placement in marketing.



## **Ongoing Support**

Dedicated account managers and technical integration help.



## **Success Stories**

Proven Success with Batoi Partners: A Track Record of Excellence in Strategic Partnerships

### MassMutual & BCube Analytics

Implemented streamlined document review using Batoi RAD. The outcome is reduced manual effort, improved accuracy, and faster turnaround times.

Read More.

#### **IPEGlobal**

Developed GIS-based analytics dashboards integrating multiple ERP systems. The outcome saved 40% of development effort and improved decision-making.

Read More.

## **Cloud Computing for SMEs**

Collaborated with students and researchers from IIT Kharagpur and XIMB on cloud-based business models for SMEs. The outcome is the development of new product ideas and the publication of research in leading journals.

#### **Quantum Weak Measurement Devices**

Partnered with researchers in IISER Kolkata and SOA to develop prototypes for quantum sensing devices. Advanced sensing technology is now under development.



## How to Join

Understanding the Application Process for the Batoi Partnership Program

Apply online through the Batoi Partner Portal.

The partnership team reviews and schedules a meeting.

Finalize the agreement and begin onboarding.

Access training, tools, and kick-off workshops for a smooth start.



## Ready to Partner with Us?

Let's Collaborate for Success. Tailored partnership opportunities to fit your business model.

Contact our partnership team at:



partnership@batoi.com

or apply today at:



batoi.com/partners/apply-partners

Grow and innovate together with Batoi.

