



Batoi Managed Services



batoi.com/managed



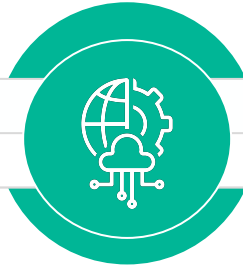
© Batoi - www.batoi.com

Benefits of Batoi Managed Services

Managed Service
and Support



Faster Time to
Value



Appetite for Big Digital
Transformation Projects

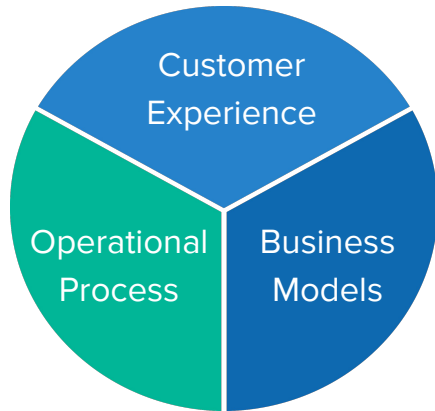


Successful IT Outcome -
Happy Customers



What Is Digital Transformation (DT)?

According to George Westerman, an MIT principal research scientist, “Digital transformation marks a radical rethinking of how an organization uses technology, people, and processes to change business performance fundamentally.”



Why Does a DT Project Fail?

[According to a 2018 study by Forbes and McKinsey, an eye-watering 70% of digital transformation projects fail](#)

Unclear Goals or Poor Digital Capabilities

Lack of C-Suite Buy-In

Lack of Expertise

Not Understanding Customer Needs

With Batoi Managed Services and Solutions, you leverage our domain and technology expertise to avoid these pitfalls.

How We Are Different?

We have a customer goal oriented approach rather than a technology focused approach.

General Approach in the Market	Our Approach
Strategize with the best available technologies and tools to create new system or devise migration plan for the existing system.	1 Set up a business goal or productivity goal; and find gaps with your existing digital systems and practices.
Set up new digital system and migrate enterprise data into the new system.	2 Strategize with the best available technologies and tools for new digital system and practices or devise migration plan for the existing system.
Implement best practices based on the new digital system.	3 Setup new digital system and Migrate enterprise data into the new system.
Review the availability of new technologies and upgrade the systems.	4 Review your goals to adapt new digital systems and practices with respect to these goals.

Our Capabilities

Enterprise Solutions and Services - achieve digital transformation; go cloud-native; adopt best practices for data security and compliance - for greater productivity and better IT outcome.



Cloud, Bigdata, and AI

Integrate cutting-edge technologies into your business operations and decision-making. Transform your business with the help of digital technologies seamlessly.



DevSecOps

Achieve an optimum degree of automation in your software development, IT operations, and digital security measures to improve business continuity, compliance, productivity, and cost-saving.



Security and Compliance

Secure your digital infrastructure with Batoi tools and expertise. We cover security implementation, audit, and monitoring of networked devices and software applications.



Web and E-Commerce

Build your online business and e-commerce with an integrated platform to manage your inventories, pricing, content, digital promotions, end-to-end sales, and customer relationship.

Our Success Stories

A list of case studies that provide examples of work done by Batoi, illustrating how we have achieved a saving of manual effort and enhanced data integration for our customers. More at batoi.com/casestudies



Data integration process was improved and saved almost 40% of manual effort in the recruitment process.

Customer Organization: A Public Sector Undertaking
Vertical: Railways and Logistics



Helped increase ~20% sales through streamlining the e-commerce process including UI enhancement and funnel integration.

Customer Organization: A Major SEO Provider
Vertical: Professional Services



Decreased ~25% time of the users of the healthcare unit to manage and retrieve patient health records, insurance and billing claims.

Customer Organization: A US-based Healthcare Provider
Vertical: Healthcare



Helped achieve ~20% faster response time to business queries while managing member communications by a Major Trade Association Body.

Customer Organization: A Major Trade Association Body
Vertical: Business and Professional Services

About Batoi

Next-Gen, AI-Powered, DevSecOps-Integrated RAD Platform. Globally Operated. Trusted by Industry Leaders. Offering Source Code Availability and Manageability.

14+

Years in Business

5000+

Apps and Sites Built

10+

Industry Verticals Served

Batoi RAD solutions have found usage in many organizations.



We are committed to quality and security.



Further Resources



Case Studies: batoi.com/casestudies



Priority Support: batoi.com/support/priority



White Papers: batoi.com/whitepapers



Blogs: batoi.com/blogs



Batoi Research: batoi.com/research

- [Digital Transformation Blog](#)
- [Technology Research Insights](#)
- [Product News and Updates](#)
- [Developers Blog](#)



Open Source: batoi.com/opensource

Partner with Us

DELAWARE (USA)

Batoi Systems Inc.
Suite 401, 200 Continental Drive
Newark, Delaware, 19713
(UNITED STATES)

+1 (703) 665-9714
+1 (718) 569-8221

MASSACHUSETTS (USA)

BCube Analytics Inc.
CIE, UMass Dartmouth Suite 109
151 Martine Street
Fall River, MA-02723
(UNITED STATES)

+1 (617) 944-CUBE

BHUBANESWAR, INDIA

Batoi Systems Pvt Ltd
421, Saheed Nagar, Bhubaneswar,
Odisha, 751007
(INDIA)

+91 (674) 350 0200 / 201
+91 706 444 1000

LONDON (UK)

Batoi Systems Ltd
10 John St
London, London, WC1N 2EB
(UNITED KINGDOM)

+44 (0) 739 103 0541

Contact us for help in your Digital Transformation journey and partnerships.

