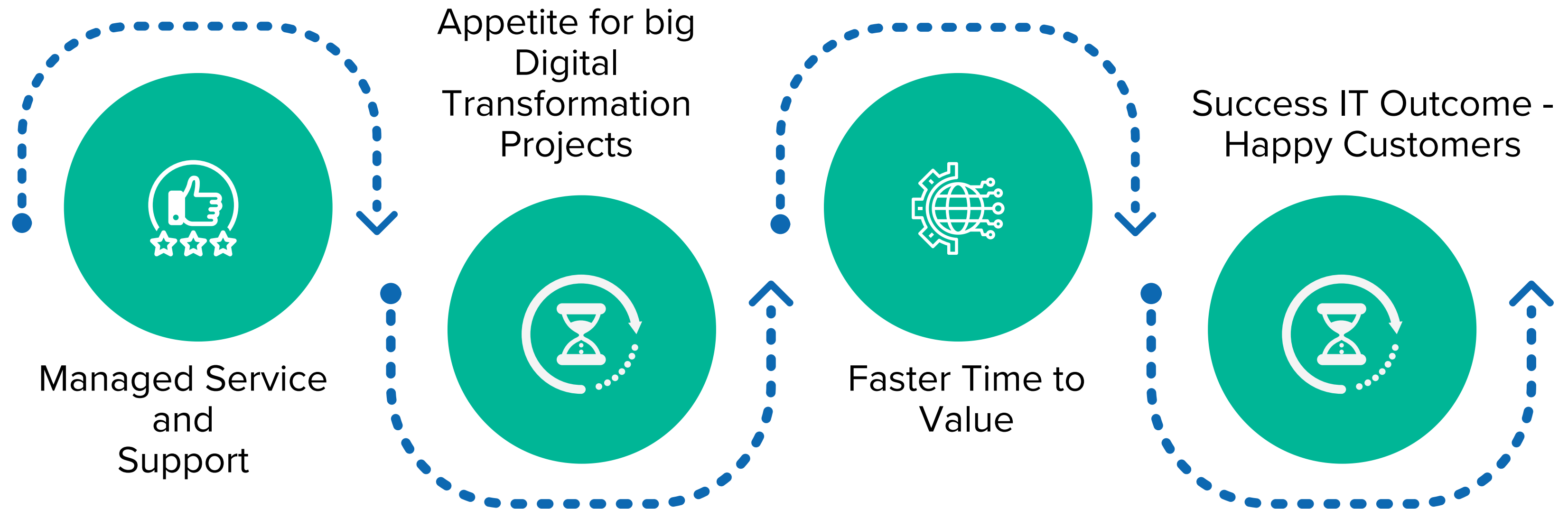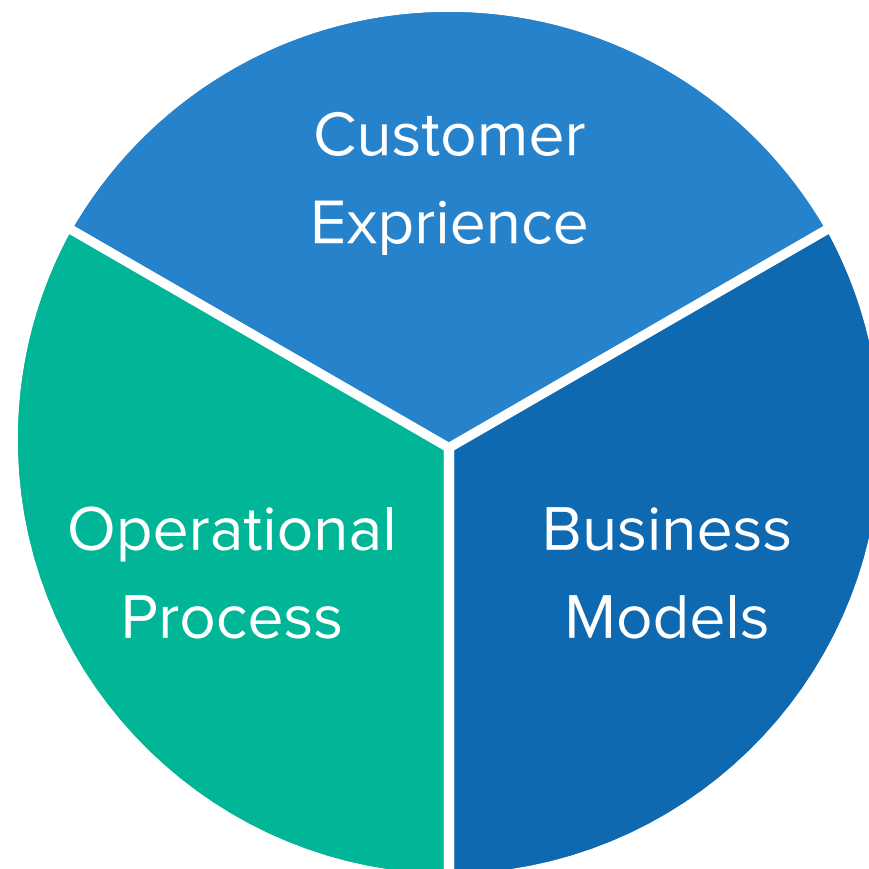# Managed Services

We provide managed services and solutions to support our clients' appetitive for big digital transformation, which helps achieve faster time to value and leads to successful IT outcomes and happy customers.

www.batoi.com

Benefits of Batoi Managed Services and Solutions

Managed Service and Support

Appetite for big Digital Transformation Projects

Faster Time to Value

Success IT Outcome - Happy Customers

What Is Digital Transformation (DT)?

According to George Westerman, an MIT principal research scientist, "Digital transformation marks a radical rethinking of how an organization uses technology, people, and processes to change business performance fundamentally."

- Customer Exprience
- Operational Process
- Business Models

Why Does a DT Project Fail?

According to a 2018 study by Forbes and McKinsey, an eye-watering 70% of digital transformation projects fail

- Unclear Goals or Poor Digital Capabilities
- Lack of C-Suite Buy-In
- Lack of Expertise
- Not Understanding Customer Needs

With Batoi Managed Services and Solutions, you leverage our domain and technology expertise to avoid these pitfalls.

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BATOI®
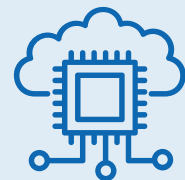
How We Are Different?

We have a customer goal oriented approach rather than a technology focused approach.

General Approach in the Market		Our Approach
Strategize with the best available technologies and tools to create new system or devise migration plan for the existing system.	1	Set up a business goal or productivity goal; and find gaps with your existing digital systems and practices.
Set up new digital system and migrate enterprise data into the new system.	2	Strategize with the best available technologies and tools for new digital system and practices or devise migration plan for the existing system.
Implement best practices based on the new digital system.	3	Setup new digital system and Migrate enterprise data into the new system.
Review the availability of new technologies and upgrade the systems.	4	Review your goals to adapt new digital systems and practices with respect to these goals.

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Our Capabilities

Enterprise Solutions and Services - achieve digital transformation; go cloud-native; adopt best practices for data security and compliance - for greater productivity and better IT outcome.

Cloud, Bigdata, and AI

Integrate cutting-edge technologies into your business operations and decision-making. Transform your business with the help of digital technologies seamlessly.

DevSecOps

Achieve an optimum degree of automation in your software development, IT operations, and digital security measures to improve business continuity, compliance, productivity, and cost-saving.

Security and Compliance

Secure your digital infrastructure with Batoi tools and expertise. We cover security implementation, audit, and monitoring of networked devices and software applications.

Web and E-Commerce

Build your online business and e-commerce with an integrated platform to manage your inventories, pricing, content, digital promotions, end-to-end sales, and customer relationship.

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Success Stories

A list of case studies that provide examples of work done by Batoi, illustrating how we have achieved a saving of manual effort and enhanced data integration for our customers.
More at batoi.com/casestudies

Data integration process was improved and saved almost 40% of manual effort in the recruitment process.

Customer Organisation: A Public Sector Undertaking
Vertical: Railways and Logistics

Helped increase ~20% sales through streamlining the e-commerce process including UI enhancement and funnel integration.

Customer Organisation: A Major SEO Provider
Vertical: Professional Services

Decreased ~25% time of the users of the healthcare unit to manage and retrieve patient health records, insurance and billing claims.

Customer Organisation: A US-based Healthcare Provider
Vertical: Healthcare

Helped achieve ~20% faster response time to business queries while managing member communications by a Major Trade Association Body

Customer Organisation: A Major Trade Association Body
Vertical: Business and Professional Services

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About Batoi

Batoi is a leading software development automation company with its flagship Rapid Application Development (RAD) Platform. The Platform provides tools for designing and building applications, handling codebase deployment and security, integrating blockchain, AI, AR/VR, and IoT capabilities, and managing software projects. Batoi has been catering to customers across the globe for building, deploying, and managing their software applications since 2010.

12+
Years in Business

5000+
Apps and Sites Built

10+
Industry Verticals Served

We are committed to quality and security.

We have served some of the globally reputed organizations.

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Resources

Case Studies

batoi.com/casestudies
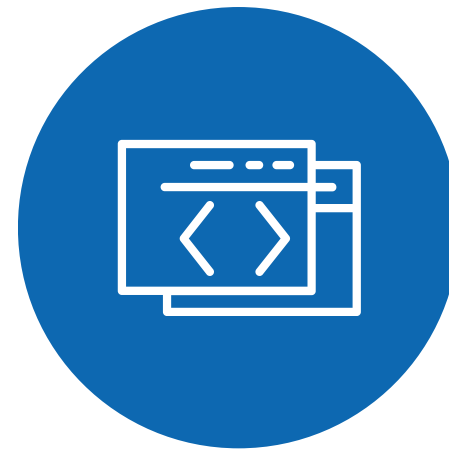
White Papers

batoi.com/whitepapers

Blogs

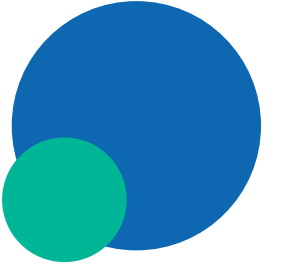batoi.com/blogs

Priority Support

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Open Source

batoi.com/opensource

Batoi Research

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BATOI®

Batoi is a premium cloud solution provider with apps and tools for managing and automating business workflows.

Telephone
+91 (0) 674 350 0200

Email
business@batoi.com

Contact us for help in your Digital Transformation journey and partnerships.

Schedule a Meeting with Us
www.batoi.com/about/schedule

Request for Quote
https://www.batoi.com/managed/request-quote

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