# ManagedWorks

We provide managed services to support our clients' appetitive for big digital transformation, which helps to achieve faster time to value and leads to successful IT outcomes and happy customers.

batoi.com/managedworks

Managed Service and Support

Appetite for big Digital Transformation Projects

Faster Time to Value

Success IT Outcome - Happy Customers
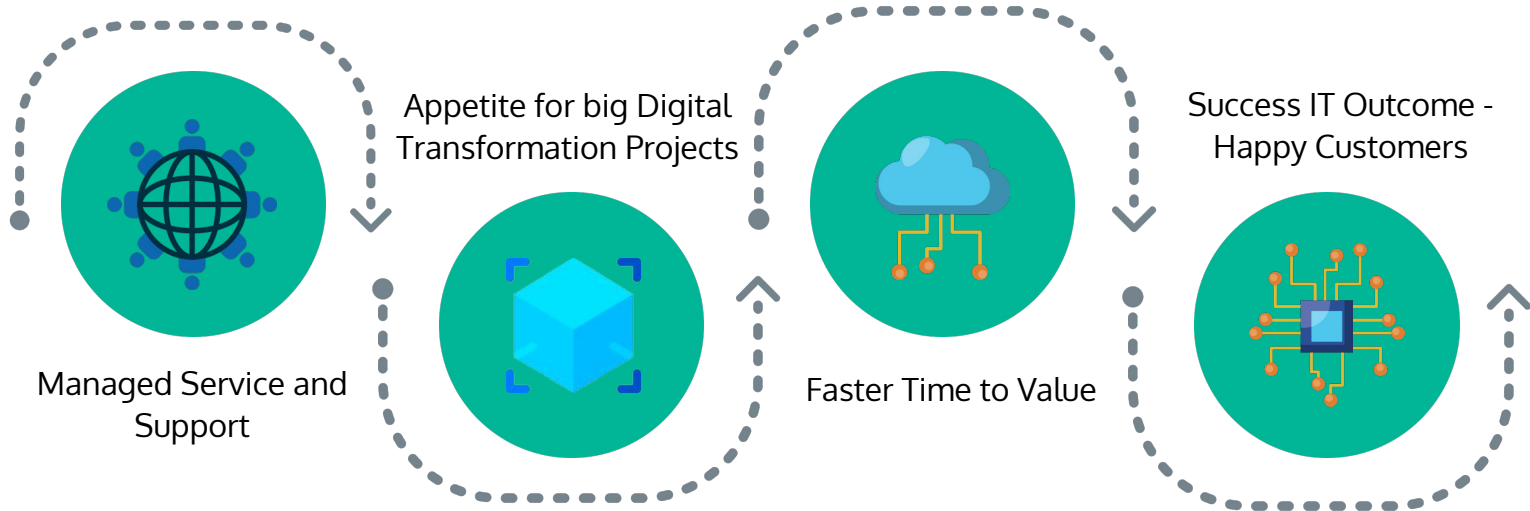
What Is Digital Transformation?

According to George Westerman, an MIT principal research scientist, "Digital transformation marks a radical rethinking of how an organization uses technology, people, and processes to change business performance fundamentally."

01 Customer Experience

02 Operational Processes

03 Business Models

Why a Digital Transformation Project Fail?

According to a 2018 study by Forbes and McKinsey, an eye-watering 70% of digital transformation projects fail

Unclear Goals or Poor Digital Capabilities

Lack of Expertise

Lack of C-Suite Buy-In

Not Understanding Customer Needs

With Batoi ManagedWorks, you leverage our domain and technology expertise to avoid these pitfalls.

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How We Are Different?

We have a customer goal oriented approach rather than a technology focused approach.

General Approach in the Market	↓	Our Approach
Strategize with the best available technologies and tools to create new system or devise migration plan for the existing system.	1	Set up a business goal or productivity goal; and find gaps with your existing digital systems and practices.
Setup new digital system and migrate enterprise data into the new system.	2	Strategize with the best available technologies and tools for new digital system and practices or devise migration plan for the existing system.
Implement best practices based on the new digital system.	3	Setup new digital system and Migrate enterprise data into the new system.
Review the availability of new technologies and upgrade the systems.	4	Review your goals to adapt new digital systems and practices with respect to these goals.

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Our Capabilities

Enterprise Solutions and Services - achieve digital transformation; go cloud-native; adopt best practices for data security and compliance - for greater productivity and better IT outcome.

Cloud, Big Data, and AI
Integrate cutting-edge technologies into your business operations and decision-making. Transform your business with the help of digital technologies seamlessly.

DevSecOps
Achieve an optimum degree of automation in your software development, IT operations, and digital security measures to improve business continuity, compliance, productivity, and cost-saving.

Security and Compliance
Secure your digital infrastructure with Batoi tools and expertise. We cover security implementation, audit, and monitoring of networked devices and software applications.

Web and E-commerce
Build your online business and e-commerce with an integrated platform to manage your inventories, pricing, content, digital promotions, end-to-end sales, and customer relationship.

Success Stories

A list of case studies that provide examples of work done by Batoi, illustrating how we have achieved a saving of manual effort and enhanced data integration for our customers. More at batoi.com/support/casestudy

Data integration process was improved and saved almost 40% of manual effort in the recruitment process.

- **Customer Organisation:** A Public Sector Undertaking
- **Vertical:** Railways and Logistics

Helped increase ~20% sales through streamlining the e-commerce process including UI enhancement and funnel integration.

- **Customer Organisation:** A Major SEO Provider
- **Vertical:** Professional Services

Decreased ~25% time of the users of the healthcare unit to manage and retrieve patient health records, insurance and billing claims.

- **Customer Organisation:** A US-based Healthcare Provider
- **Vertical:** Healthcare

Helped achieve ~20% faster response time to business queries while managing member communications by a Major Trade Association Body

- **Customer Organisation:** A Major Trade Association Body
- **Vertical:** Business and Professional Services

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About the Company

- In successful operation for 11+ years
- **Batoi Cloud Platform** is equipped with 40+ Software Apps and tools.
- We serve 60,000+ active users in the USA, UK, Europe and Middle East with our solutions and services.
- Our major focus is on enhancing communications, collaborations, and workflows in business processes, digital publishing, and DevSecOps for greater productivity and better IT outcomes.

Trusted by

Resources

Case Studies
batoi.com/support/casestudy

White Papers
batoi.com/support/whitepaper

Training and Webinars
batoi.com/support/trainings

Product News
batoi.com/support/productnews

Blog
hub.batoi.com/craftwithbatoi
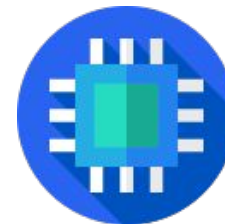
Tech Publications
batoi.com/hub/techreview

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Batoi is a premium cloud solution provider with apps and tools for managing and automating business workflows.

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Contact us for help in your Digital Transformation journey and partnerships.

Schedule a Meeting with Us
www.batoi.com/about/schedule

Request for Quote
batoi.com/managedworks/request-quote

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