



Major Indian Cloud Service Provider joins the GlobalSign Partner Program

BATOI now offers its customer the full range of GlobalSign SSL products and solutions.

New Delhi, IN ([PRWEB](#)) July 24, 2012 -- GlobalSign (www.globalsignindia.in), one of the longest established Certification Authorities (CA) and specialists in SSL Partner Programs, announced today that BATOI (www.batoi.com), a leading Indian cloud Service Provider, has joined the GlobalSign Partner Program, enabling the company to provide [GlobalSign SSL Certificates](#) to their extensive customer base. The partnership will allow BATOI to promote the SSL technology in India and educate website owners and end users on the necessity of securing data exchanged online.

As a global provider of IT solutions and services in the Cloud, BATOI will capitalise on years of expertise in the Indian hosting market to promote the use of the SSL technology. The demand in SSL Certificates has increased by 97% in the past two years as users recognise the need to secure their websites, transactions, logins and other online services. As well as securing sensitive information by encrypting all data sent to the server, SSL Certificates also help increase end user trust by visibly displaying the name of the organisation behind the website, the security padlock, and https in the address bar, thus preventing phishing attacks.

BATOI will add the SSL technology to its portfolio as a standalone product and the technology will be available to its customer base directly from their control panel. In addition to enhancing its product offering, the partnership will also enable BATOI to enjoy the premium features of the [GlobalSign Partner Program](#), including access to a dedicated account manager based locally, as well as access to all the marketing resources to help them grow their SSL business quickly and efficiently.

“We are delighted to introduce BATOI as one of our first Indian partners since we established our office in New Delhi last May” said Paul Tourret, Managing Director at GMO GlobalSign Ltd. “We hope that this new relationship will help BATOI raise awareness of the importance of online security amongst their customer base in an ever-growing market”.

BATOI will be offering GlobalSign's full range of SSL Certificates, including fast issuance Domain Validated SSL, traditional Organization Validated SSL and the Extended Validation (EV) SSL, which activates the green address bar in the latest browsers. All GlobalSign SSL Certificates have the option of including additional premium features such as Wildcard and multi-domain options and are issued from GlobalSign's widely distributed 2048 bit Root CA Certificate.

GlobalSign's SSL Certificates are now available from BATOI at <https://www.batoi.com/hosting/ssl/>

About GlobalSign

GlobalSign has been a trust service provider since 1996. Its focus has been, and always will be, on providing convenient and highly productive PKI solutions for organizations of all sizes. Its core Digital Certificate solutions allow its thousands of authenticated customers to conduct SSL secured transactions, data transfer, distribution of tamper-proof code, and protection of online identities for secure email and access control. Vision and commitment to innovation led to GlobalSign being recognized by Frost & Sullivan for the 2011 Product Line Strategy Award. The company has local offices in the US, Europe and throughout Asia. For the latest news on GlobalSign visit www.globalsign.com or follow GlobalSign on Twitter (@globalsign).

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By GlobalSign on July 24 2012 | 1552 Views

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GMO Internet Group

GMO Internet Group is one of the most comprehensive providers of industry-leading Internet services worldwide. As well as domain registration, web hosting, ecommerce, and payment processing businesses that each hold the top share in their respective markets in Japan, services operated by the group include Internet advertising, search engine marketing and research. Global online security brand GlobalSign and major Japanese online securities brokerage, GMO CLICK Securities are also group members. In 2011 a new Social Media & Smartphone Platform segment was established bringing together group initiatives in social apps development, flash marketing and Android apps distribution. GMO Internet, Inc. (TSE: 9449) is headquartered in Tokyo, Japan. Please visit www.gmo.jp/en for more information.

NEWS



BATOI Joins GlobalSign Partner Program

By admin on July 25, 2012



[DAILYHOSTNEWS] July 25, 2012 BATOI ,a leading Indian cloud service provider, has joined the GlobalSign partner program. GlobalSign is one of the renowned Certification Authorities and specialist in SSL Partner Programs.

Incredible growth of 97% in demand of the SSL certificates has been recorded in past two years . This truly reflects that more and more customers are becoming aware of the security certificates on an ecommerce website. With this partnership, BATOI will now be able to promote the SSL technology in India by flourishing the awareness of SSL technology in securing the online data exchange.

SSL certificates will be readily available to BATOI's customer through control panel . With the BATOI's product enhancement, it will also be benefitted from the premium features of the GlobalSign Partner Program that includes access to a dedicated account manager based locally along with access to all marketing resources .

After the announcement, *Paul Tourret, Managing Director at GMO GlobalSign Ltd*, stated, "We are delighted to introduce BATOI as one of our first Indian partners since we established our office in New Delhi last May. We hope that this new relationship will help BATOI raise awareness of the importance of online security amongst their customer base in an ever-growing market".

This partnership will allow BATOI in offering full range of GlobalSign's SSL Certificates that includes fast issuance Domain Validated SSL, traditional Organization Validated SSL & Extended Validation (EV) SSL.

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